

# Five9 Partner X-Factor Accelerator



**Easiest and most achievable SPIFF in the industry!**  
**Contact your Five9 Channel Manager to find out why.**

## **3X MRR Multiplier Incentive**

**Refer after July 1, 2020 & Close By December 31, 2020**

**New Customers only with 36-Month Contract**

**Referral Partner must be in good standing with the  
Five9 X-Factor Partner Program**

**SPIFF paid upon customer go-live**

To support the Five9 partner ecosystem and X-Factor Partner Program, Five9 is offering referral partners in good standing the opportunity to earn even more incentives for opportunities closed by December 31, 2020.

### **Terms and Conditions**

- Opportunities must be as a new approved lead registered via the Five9 portal between July 1, 2020 and December 31, 2020 and closed between October 1, 2020 and December 31, 2020.
- Available for NEW Five9 customers only upon signing a 36-month agreement (i.e. not applicable to existing customers).
- Partner will earn one-time SPIFF equal to 3x of one month's Five9 VCC subscription invoicing. SPIFF is applicable to VCC Agent Seats, Supervisor, and Admin subscriptions, (i.e. usage/long distance and other subscription services not included).
- SPIFF is in addition to traditional monthly referral commissions.
- Customer must have initial go-live within six months of deal closing.
- This is a one-time SPIFF, payable upon earlier of a) receipt of payment from customer for full ordered quantity of VCC Agent Seats, or b) six-month mark (based on quantity of VCC Agent Seats invoiced and paid for by Customer at that date, which may be less than initial order).
- Orders cancelled (in whole or in part) for any reason within the first six (6) months post-go live are subject to full chargeback and recovery. Chargebacks may be offset against any commissions due to partner.
- Orders involving misrepresentations, fraud, and/or violation of law by a channel partner or subagent are subject to full chargeback and recovery of the payments by Five9.
- This promotion may not be combined with any other offer or promotion.
- Five9 reserves the right to change or modify these terms and conditions at any time and/or cancel this promotion entirely.
- Partner SPIFF will be paid only on the ordered quantity of the initial service order. This incentive does not apply to add-ons after the initial sale.
- Minimum quantity is 10 VCC Agent Seats, maximum quantity is 750 VCC Agent Seats.
- **Partner must email [ChannelSales@five9.com](mailto:ChannelSales@five9.com) to confirm qualified opportunity is eligible for SPIFF.**

CONTACT: [Partners@five9.com](mailto:Partners@five9.com)



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