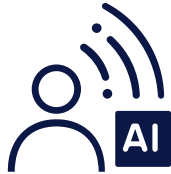


# Five9 Partner Accelerator



## Five9 IVA REWARDS

**Earn \$250 for every qualified lead!**

**Earn \$5,000 for the MOST qualified leads!**

**Earn \$10,000 for the MOST Five9 IVAs sold!**

**Promotion period February 5 – June 30, 2021**

**Available to all partner types, who are in good standing, that work with Five9 to sell to end customers**

### Terms and Conditions Overview

- Leads must be a NET NEW qualified lead registered via the Five9 partner portal between February 5, 2021 and no later than June 30, 2021.
- Leads registered on the last day of the program will be accepted as a submission but not guaranteed approval.
- Qualified leads are sales-accepted leads with confirmed customer meeting and customer-facing demo within 30 days of registration.
- \$250 SPIFF available for NET NEW Five9 qualified leads that include Five9 IVA and is payable the second week of the month following the approved qualified lead. SPIFF will be paid only on initial net-new qualified leads. Subsequent leads to the same customer and/or department do not qualify for an additional \$250 (but do count towards other SPIFFS).
- \$5,000 Partner SPIFF will be paid out to the Partner entity with the most NET NEW qualified leads during the promotion period. Minimum total of 10 qualified leads to qualify. SPIFF will be paid by July 31, 2021.
- \$10,000 Partner SPIFF will be paid out to the Partner entity with the most NET NEW IVAs sold during the promotion period. SPIFF will be calculated from qualified opportunities with a 12-month minimum contract that begin billing within 90 days of the promotion end date. Minimum total of 500 IVAs to qualify. This SPIFF will be issued by Oct 31, 2021.
- Orders that are cancelled for any reason within the first six (6) months post-go live are subject to full chargeback and recovery.
- Orders involving misrepresentations, fraud, and/or violation of law by a channel partner or any subagent are subject to full chargeback and recovery of the payments by Five9.
- Five9 reserves the right to change or modify the terms and conditions at any time and/or cancel this promotion entirely.
- Partner entities must be in good standing with Five9.
- If multiple partners register the same lead, the first partner that registers the lead qualifies for SPIFF.
- Participant confirms that participant's participation in the program is permitted and in keeping with any policies and regulations that participant is subject to.
- FIVE9 IVA Rewards SPIFF is sponsored by Inference Solutions, A Five9 Company.

**Partner must email [ChannelSales@five9.com](mailto:ChannelSales@five9.com) to confirm qualified opportunity is eligible for spiff and bonus.**