

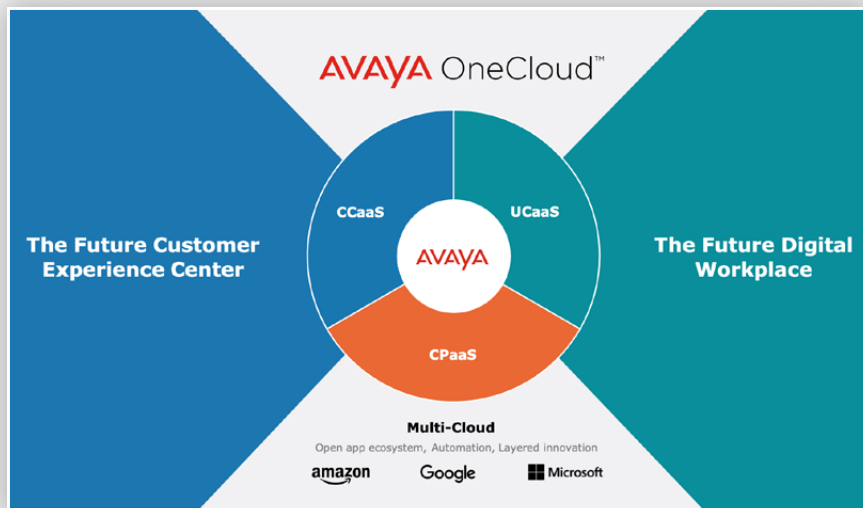


Experiences That Matter



Channel Programs

Delivering Experiences that Matter



Great Experiences start with Avaya OneCloud™

Every day, Avaya creates millions of intelligent communications experiences for customers around the globe. We are shaping what's next for the future of work with cloud communications solutions that deliver game changing business benefits.

Avaya OneCloud is a multi-cloud application ecosystem that enables organizations to deliver experiences that matter. Its unique, hybrid delivery architecture protects investments, prevents disruption and ensures multi-experience continuity across any cloud journey.

Expertise That Builds Trust

90%+

of U.S.'s largest companies are customers

95K+

customers in 190+ countries

130K

developer ecosystem

4,300+

patents and applications worldwide

6M

contact center seats

100M+

UC lines

Gartner Magic Quadrant for Unified Communications (nine times). Frost Radar Award: Innovative Customer Experience, Avaya OneCloud CCaaS. Aragon Research Globe for Intelligent Contact Center (two years). Aragon Research Globe for UC&C. IDC MarketScape: Worldwide UC&C Vendor Assessment. Gartner Magic Quadrant for Contact Center Infrastructure (17 times).



Experiences
That Matter

Outcome-Driven Solutions

Avaya OneCloud solutions are tailored to fit the needs of existing environments comprised of different platforms, apps, and other ecosystems.



Meet Avaya Cloud Office® by Ring Central®

Business runs on communications: across teams, top down, in the office, in traffic, in a hurry. Help your customers make it look easy. As an Avaya sales agent, you'll sell our all-in-one cloud phone system that lets teams anywhere call, meet, message and more for seamless collaboration.



Meet Avaya CCaaS

Every business is all about customers—care, service, experience—and there's nothing more crucial than a contact center. Avaya sales agents have the solutions that make customer connections easy—ready on voice and digital channels, smooth self service and seamless journeys.

Why Join and Sell Avaya



Growth Rewards and Incentives: Our Avaya sales agent program deliver the cloud solutions your customers want and the financial rewards you want.



High-Touch Support: Extend our white-glove service to your customers. We deploy, support and manage complex environments that include UC, contact centers, hybrid cloud, on-premises, and legacy solutions.



Education and Certification: Gain new competencies with our sales enablement programs and product certification for Avaya Cloud Office by Ring Central.



Avaya Branded Devices: The Avaya brand is globally recognized for the highest quality on desktop and conference devices. Our devices are built with a dedicated configuration template for each partner.



Cloud Migration Tools: We make it easy to plan migrations from legacy Avaya to new Cloud solutions. Our Avaya Cloud Office self-service portal lets you quote, order and manage it all.



Constant Innovation: Avaya's commitment to innovation means your customers start with the same features they know today but can also add more features from Avaya—now and into the future.

Earn up to 8x MRR with Avaya OneCloud™ CCaaS and Avaya Cloud Office® by RingCentral®

Seats activated with initial order and additional seats activated during the incentive period are eligible.

Questions?

Contact your Avaya Cloud Specialist. For more information on becoming an Avaya Sales Agent visit www.avaya.com/en/partners/salesagents/