AVAYA | Experiences That Matter

Mitel Partners

There's never been a better time to make the switch to AVAYA Cloud for **Your Customers And You!**

At Avaya, we make the transition to cloud easy for partners like you who traditionally sell on-premise solutions. At Avaya, we have been enabling our partners to remain profitable through our easy transition to cloud programs.

With our full spectrum of advanced UC options, you gain the complete freedom of a deployment (cloud, on premise, hybrid model) that fits your customers needs.

More importantly, we know your customers want to buy from a brand they know and trust. Avaya has been successfully migrating customers through generations of technology change.

A brand that Matters

- **One in four** Customer Already use Avaya Solutions
- **90%** of Fourtune500 brands Trust Avaya
- Rated partner program (CRN, 2020)
- **Recognized Leader** by Gartner, Frost & Sullivan , and other leading research firms

Live your Best Cloud Life with Avaya at No Additional Cost

Earn 7-8x MRR

- Global Reach
- Avaya automated migration toolkits
- Award winning client success and customer support
- Remote Administration
- Education & Certification
- Partner Concierge Program with white glove services

Sell an End-to-End Communications Solution That Is Designed For The Needs Of Your Customer From A Brand Your Customers Know And Trust

Avaya Cloud Office® by Ring Central

- One number, multiple devices, any mode Call, Meet, Message, and More!

Avaya OneCloud CCaaS

- Connect With customers across all modalities
- Leverage real-time insights to anticipate customer needs
- Powers the Customer Experience Center

Avaya One Cloud CPaaS

- Get sticky with over-the-top applications
- Force multiplier when combined with our other offerings
- Compose seamless and effortless experiences

SIP Trunking

- Local and domestic inbound and outbound calling
- A la carte trunk billing based on minutes used
- Multiple DIDs billed

High Quality Avaya Phones, Cameras, & Devices

- High Quality Avaya Phones, Cameras, & Device
- Convenient, reliable, and packed with familiar Avaya features

Terms and Conditions Apply

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We Know One Size Doesn't Fit All
Offers for Your Customers and You

INCENTIVES FOR YOU

- **7X MRR for 2-Year ACO**
  - Bonus 1x MRR over normal 6x
  - Activated by March 31st, 2022
- **8x MRR for 3-Year ACO + CCaaS**
  - Activated by March 31st, 2022
- Opportunity to win some great experiences by earning points with our quarterly **Experience Achiever's Club**

INCENTIVES FOR YOUR CUSTOMERS

- **ACO For SMB Limited Time offer:**
  - Get 25% off any service edition
  - 1 month free (up to 3 months) for every year of contract term
  - 1 year contract (11 paid months + 1 free)
  - 2 year contract (22 + 2)
  - 3 year contract (33 + 3)
  - Up to 399 users maximum
  - Monthly or annual billed
  - Expires December 31, 2021.

CLOUD NEXT OFFER AN INCENTIVE THAT BENEFITS BOTH CUSTOMERS AND PARTNERS

Avaya offers to buyout both 3rd party financed leases and/or telco termination fees up-front in exchange for Avaya Cloud Office contracts and repayment of the buyout value over the course of the Avaya Cloud Office contract period

Partner Benefits

- Proactive Sales Motion
- Massive Opportunity
- Easy Button

Customer Benefits

- Get Cloud Now
- Lower Monthly Costs
- Repay Slowly

Stay tuned for future promotions and incentive announcements!

AVAYA CLOUD OFFICE® by RingCentral

Available in Thirteen coutries

Proven Worldwine success

Non-stop Innovation Regular Quarterly

Migrating Customers to cloud

Visit Our Avaya Partner Experience Site to Begin Your Journey to Becoming An Avaya Partner Today!

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